Produce Manager

Emplacement(s)	Ayr, Ontario — Canada
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Texte intégral de l’offre

What began as a meat delivery business in Stellarton, Nova Scotia has grown to over 128,000 teammates at corporate-owned and franchised/affiliate store locations. Sobeys Capital Incorporated and its independently owned and operated franchise stores operate over 1,500 stores in all 10 provinces. You may know us as Sobeys, Safeway, IGA, Foodland, FreshCo, Thrifty Foods, Lawtons Drugs, Voilà, or another of our banners, but we are all one extended family.

Please note that this career opportunity is for a role at an independently owned and operated franchised/affiliate store location.

Ready to start fresh?

The Produce Manager is responsible for coaching, motivating, and developing department staff to foster customer loyalty, fulfil customer needs and actively contribute to an environment of employee and customer engagement. They are fiscally responsible for the operation of the department and will manage budgets, labour costs, inventory control, product presentation and merchandising while adhering to all protocols, procedures, policies and other programs and initiatives.

Here’s where you’ll have an impact:

People Leadership

- Create a coaching and development culture for all store employees that embraces a passion for food
- Demonstrate outstanding leadership while serving as a role model
- Manage direct reports including selection, orientation, training and development, performance management, succession planning and compensation
- Manage store operations and communicate requirements/changes to department employees as required

Customer Offering

- Create a shopping experience that engages customers in a way that enhances loyalty, sales and profit
- Demonstrate exceptional product knowledge, including awareness of product changes, promotions, and seasonal trends
- Order, receive, organize, rotate, merchandise and present products and stock in accordance with company standards
- Provide superior customer service to meet customer needs

Policy/ Regulatory Adherence

- Ensure all applicable company policies and procedures are communicated and adhered to by employees
- Ensure that Occupational Health & Safety, food safety, and other regulatory requirements and procedures are implemented and maintained
- Maintain a thorough understanding of all relevant company programs and attend training as required

Financial

- Manage the department budget and ensure the department achieves all financial targets and maximizes sales and margins, including appropriate sales forecasting, variance analysis and correction, and labour cost control

Personal/ Professional Development

- Thorough understanding of all relevant company programs; attend training as required

- Keeps abreast of local competitor activity, industry trends and makes recommendations on internal pricing, promotions, and product policies

Employee Engagement

- Act as the employer of choice by actively supporting an environment of employee engagement
- Initiate, support, participate and lead community and charitable events and activities

Other Duties

- Coordinate maintenance of department equipment and repairs
- Provide feedback for continuous improvement
- Maintain a clean and safe working environment as per Company requirements
- Other duties as required

What you bring to the table:

- Minimum 18 months of retail store experience, produce experience preferred
- High School Diploma
- Full knowledge of total store and department operations
- Experience reading and analyzing financial reports, and experience in developing and adhering to budgets
- Proficiency in Microsoft Office Suite
- Above average communication skills (oral and written)
- Ability to work independently in a fast-paced environment

Our affiliate and franchise stores offer teammates competitive total compensation packages that will vary by role, location and store ownership. To learn more about this opportunity—including expected range of compensation in accordance with Pay Transparency Legislation where required —please click the “I’m interested” or "Apply" button above. Individual Compensation is determined based on qualifications, experience, and internal equity within the range provided.

External websites may share our organization's job postings which includes compensation information based on similar roles and market benchmarks. These figures are provided for general comparison purposes only and are not issued or verified by our organization.

We may use Artificial Intelligence (AI) tools to support efficiencies in the candidate screening, assessment, and recruitment processes. These AI tools do not make hiring decisions on behalf of the Company, these decisions are made by our Hiring Teams.

We are committed to accommodating applicants with disabilities throughout the hiring process and will work with applicants requesting accommodation at any stage of this process.

Please note: Successful candidates will be required to provide documentation to prove their legal ability to work in the position during the onboarding process. Documentation will be assessed by the employer prior to commencement of work.

Emplacements indiqués par la source

Foodland Ayr, 1011 Northumberland Street, Ayr, Ontario, Canada

Consulter l’offre et postuler

Offre originale et candidature

Toutes les offres Sobeys

Qui nous sommes

Date de fin annoncée : 2026-11-30 (date au fuseau America/Toronto).

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