Client Advisor

Requisition	R0000169557
Employer	Royal Bank of Canada
Canadian locations	Queens (Nouvelle-Écosse, Canada)
Primary address	209 MAIN ST, QUEENS, NS B0T 1K0, Canada
Posted	October 26, 2026
Date in the description	April 24, 2026
Posted deadline	December 31, 2026
Last day to apply	December 30, 2026
Business area	PERSONAL & COMMERCIAL BANKING
Employment status	Regular
Work schedule	Part time · 25 h per week
Pay type	Salaried

The position

At RBC, we value each person’s unique customer service style, and encourage you to bring your best to our clients every day. In this role, you provide financial advice to clients and find solutions that meet their individual needs. You have the power to make our brand work for the people within your local community as you dedicate yourself to putting your clients first. If you have the drive to deliver exceptional customer service, you can build a great career with us here at RBC.

Responsibilities

- Serving clients by providing exceptional service through transactions, needs-based conversations and communicating with clients across the Branch
- Identify needs and provide client-friendly financial advice and solutions, where possible, at the initial point of contact
- Contribute to team sales results by listening to and spotting opportunities to provide additional advice, by presenting clients with the capabilities of their RBC partners or by responding personally to their customers' solutions
- Understanding and resolving customer concerns, if possible, at the first point of contact
- Educate and help clients use RBC's digital capabilities
- Managing risks by respecting compliance procedures, procedures and controls to protect the interests of customers and shareholders while conducting transactions

Qualifications

Requirements

- Experienced skills in customer service, preferably in the financial or service sector
- Conduct and motivate, along with excellent communication and emotional intelligence skills
- Digital knowledge on a wide range of devices (e.g. smartphones, tablets, laptops, etc.)
- Personal flexibility to work flexible hours
- Avidly learning and determination to succeed

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Assets

- Sales experience in the financial or service sector

Pay and benefits

RBC teams aim to grow by working together, thinking ahead and giving dependable advice that helps clients and communities prosper. They support one another, develop their potential and strive for outcomes that benefit the communities they serve as well as the bank.

- A total compensation program with competitive pay, bonuses and flexible benefits, plus commissions and stock where applicable.
- A world-class financial services training programme
- Excellent professional development and access to a variety of job opportunities in businesses and geographies
- Managers who coach employees and help them find opportunities to develop.
- Join a collaborative team that works at a high standard and looks for new ways to improve.

Job Skills

Adaptability, Advice-based solutions, Customer center, Customer discovery, Communication, Curious Mindset, Data analysis, Digital literacy

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world’s largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC’s talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC’s careers portal shares information about career paths and how its teams contribute to client and community well-being.

RBC is accepting applications for an existing vacancy. Qualified applicants may hear from the recruitment team for a more detailed review of their résumé.

Search for requisition R0000169557 on the RBC careers portal.

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