Banking Advisor

Requisition	R0000170049
Employer	Royal Bank of Canada
Canadian locations	Steinbach (Manitoba, Canada)
Primary address	288 MAIN ST, STEINBACH, MB R5G 1Y8, Canada
Posted	November 13, 2026
Date in the description	April 28, 2026
Posted deadline	November 29, 2026
Last day to apply	November 28, 2026
Business area	PERSONAL & COMMERCIAL BANKING
Employment status	Regular
Work schedule	Full time · 37.5 h per week
Pay type	Salaried

The position

This unique position calls on your client-focused advice expertise and natural problem-solving skills to maximize each client interaction by helping clients with their everyday banking, credit, and investment needs. As an RBC ambassador, you add value in the moments that matter most to clients and collaborate with other RBC partners to help clients achieve their goals. Whether you're teaching a client how to use digital banking, onboarding a new client in an office, or referring a complex opportunity to a specialist, your expertise will contribute to creating meaningful and memorable client experiences, as well as drive client satisfaction and loyalty.

Responsibilities

- Proactively engage with clients in all areas of the branch and in the community, uncovering banking needs, providing help and advice, along with identifying sales and referral opportunities
- Focus on customer training and demonstration, leverage technology to provide a memorable customer experience, boost sales and maintain business
- Respond to customer contacts, helping them to perform a range of financial transactions
- Listen actively and engage clients in conversation to better understand their individual needs
- Proactively take ownership of resolving and preventing client banking problems
- Growing and maintaining relationships with partners to maximize opportunities for cases and referrals

Qualifications

Requirements

- Mutual fund accreditation (i.e., Canadian investment funds or the Canadian securities course)
- Goal-oriented individual with a demonstrated passion for putting clients first.
- Human Problem Solving and Skills, with the ability to build strong relationships and proactively communicate with clients
- Flexibility, eagerness to learn, strong personal ethics and willingness to succeed
- Digital knowledge on a wide range of devices (e.g. smartphones, tablets, laptops, etc.)

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Assets

- Track record in building rapport and maintaining client relationships within the financial or service industry

Pay and benefits

RBC teams aim to grow by working together, thinking ahead and giving dependable advice that helps clients and communities prosper. They support one another, develop their potential and strive for outcomes that benefit the communities they serve as well as the bank.

- A comprehensive total premium program including competitive pay, premiums and flexible benefits
- Continuing career development opportunities
- World-class business training, leadership and development opportunities
- Support for a dynamic, collaborative, progressive and efficient team, along with world-class tools and training
- Opportunity to achieve great success and grow your career with RBC

Job Skills

Advice-based solutions, Customer Centricity, Customer Discovery, Communication, Critical thought, Curious Mindset, Data Analysis, Digital Literacy

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world’s largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC’s talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC’s careers portal shares information about career paths and how its teams contribute to client and community well-being.

RBC is accepting applications for an existing vacancy. Qualified applicants may hear from the recruitment team for a more detailed review of their résumé.

Search for requisition R0000170049 on the RBC careers portal.

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