Associate, Institutional Client Credit Management - Global Credit, Global Corporate Banking

Requisition	R0000170794
Employer	RBC Dominion Securities Inc.
Canadian locations	Toronto (Ontario, Canada)
Primary address	600 QUEENS PLATE DR, TORONTO, ON M9W 0A4, Canada
Posted	November 12, 2026
Date in the description	May 4, 2026
Posted deadline	December 3, 2026
Last day to apply	December 2, 2026
Business area	CAPITAL MARKETS
Employment status	Regular
Work schedule	Full time · 37.5 h per week
Pay type	Salaried

The position

This role is responsible for managing trading credit execution with Group of Funds relationships across RBC Capital Markets' (CM). You'll be the primary service contact to support our Sales & Trading teams with onboarding new institutional counterparties and ongoing maintenance and monitoring of existing clients, including regulated funds, pensions, managed accounts, hedge funds, private capital funds etc., ensuring timely execution of client credit requirements while safeguarding the credit quality of the trading portfolio.

Responsibilities

Portfolio & Credit Management

Drive origination and documentation of credit facilities for your assigned portfolio of institutional counterparties, including preparation of new transaction requests, amendments, annual reviews, participation in client due diligence meetings and in KYC (Know Your Client) process when needed. Apply credit policies and risk judgments to monitor utilization, investigate limit excesses, and deliver balanced recommendations. Build expertise in your portfolio and internal frameworks to serve as a trusted advisor strengthening credit decisions. Complete assigned projects and other duties in an efficient and effective manner that supports business initiatives.

Stakeholder Relationship Management

To foster strong relationships with institutional clients, meet credit needs while coordinating with Sales and Trading teams. To serve as a key link through credit risk, market risk, operations, KYC/Inboarding, and Legal to negotiate documentation, resolve bottlenecks, and ensure alignment with risk and compliance standards.

Data Integrity, Reporting & Compliance

Ensure portfolio data quality across RBC's systems, maintaining accuracy of counterparty information and credit terms. Compile performance summaries and analytics dashboards to inform decision-making. Stay current on policy and regulatory developments, identify automation opportunities to enhance efficiency, and contribute to audit and compliance initiatives.

Qualifications

Must have's

- Minimum: Fees, BA or B. Comm.

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- At least 4-5 years of experience in financial services, preferably in a credit environment
- Strong credit analysis and risk assessment skills
- Understanding of capital markets trading in products based on credit risk
- Ability to prioritize work and manage competing demands
- Excellent written and verbal communication capacity
- Knowledge of RBC Capital Markets credit process and trade agreements (e.g. ISDA/CSA, CDEA, GMRA, GMSLA)
- Ability to work in an interactive team environment
- Strong general PC skills and demonstrated ability to learn key internal systems
- Ability to balance by putting the --First Client -- while ensuring that internal standards are maintained and deliverables are delivered

Assets

- Academic experience with a combination of master level accreditation: usually an MBA, CFA, CA, other professional designation or relevant work experience

Pay and benefits

RBC teams aim to grow by working together, thinking ahead and giving dependable advice that helps clients and communities prosper. They support one another, develop their potential and strive for outcomes that benefit the communities they serve as well as the bank.

- A total compensation program with competitive pay, bonuses and flexible benefits, plus commissions and stock where applicable.
- Managers who coach employees and help them find opportunities to develop.
- Ability to make a difference and have a lasting impact.
- Join a collaborative team that works at a high standard and looks for new ways to improve.
- Flexible work/life balance options.
- Opportunities to do challenging work.
- Opportunities to assume progressively greater responsibilities.
- Access to a variety of job opportunities across business.

GCREDITRBC

Job Skills

Adaptability, critical thinking, customer service, detailed orientation, financial engineering, financial statement analysis, investment analysis, personal development, personal initiative, teamwork

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Compensation for this position (including salary and discretionary/variable payments) will be determined by factors, including but not limited to candidate's experience, skills, registration status, performance, individual goals, market conditions, and business needs.

Pay Range

The expected pay range for this position is

$90,000.00 - $135,000.00

The pay scale provided is that of the principal workplace mentioned in the Additional Employment Details section of this assignment. Pay scales may vary depending on location. If the assignment lists several locations, a recruiter can confirm the availability of the relevant role and pay scale for the additional locations listed. RBC supports pay transparency and we strive to ensure that all pay scales are competitive, fair and equitable.

You have the potential to win RBC's discretionary variable pay program, which gives you the opportunity to increase your total pay, provided that businesses meet their performance targets and achieve your individual goals.

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Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world's largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC's talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC's careers portal shares information about career paths and how its teams contribute to client and community well-being.

RBC is accepting applications for an existing vacancy. Qualified applicants may hear from the recruitment team for a more detailed review of their résumé.

Search for requisition R0000170794 on the RBC careers portal.

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