Private Banking Associate (International Private Banking)

Requisition	R0000185169
Employer	Royal Bank of Canada
Canadian locations	Vancouver (Colombie-Britannique, Canada)
Primary address	1025 GEORGIA ST W, VANCOUVER, BC V6E 3N9, Canada
Posted	November 24, 2026
Date in the description	August 20, 2026
Posted deadline	January 3, 2027
Last day to apply	January 2, 2027
Business area	WEALTH MANAGEMENT
Employment status	Internship
Work schedule	Full time · 37.5 h per week
Pay type	Salaried

The position

As a key member of the client relationship team, the Private Banking Associate - International Private Banking is responsible for developing sales and service solutions through regular client interactions. You will also be responsible for direct support to the RBC Private Banking Clients with all activities.

Responsibilities

- As a partner in the private bank, you will meet with all new clients and explain how the role of the PBA provides support to the relationship team
- You will act as the first contact for the needs of new and existing customers, coordinating sales and execution with the product and service specialists
- As a successful person by finding the solution, you will ensure that the problems are solved to the satisfaction of the client, and you will advise the private banker on potential escalation/major problems.
- As a sales and customer service professional, you will maximize opportunities with clients to improve retention, revenue growth and referrals
- You will also help the client to respond to all requests that they may have, such as processing daily transactions, transfers and daily renewals of futures investments.
- Using your technological knowledge, you will also maximize the use of technology (financial literacy, family Snapshot, Sales Pipeline, etc.) to maintain data integrity, documenting all relevant contacts and sales and customer service results.
- As part of the international private banking team, you may be required to work from our Marine Gateway (South Vancouver) or our Vancouver City Centre offices

Qualifications

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Requirements

- A minimum of 2-3 years of retail banking experience
- Strong working knowledge of MS Office
- Proven client service skills
- Excellent organizational skills
- Must be fluent in English, Mandarin and Cantonese
- Support from your manager to apply for this role
- Can be based from the Marine Gateway (South Vancouver) or Vancouver City Centre Office

Assets

- Completion of IFIC and/or CSC
- Post-secondary education in Commerce or Business Administration
- Basic knowledge of investment fundamentals and a thorough understanding of RBC products and services

Pay and benefits

RBC teams aim to grow by working together, thinking ahead and giving dependable advice that helps clients and communities prosper. They support one another, develop their potential and strive for outcomes that benefit the communities they serve as well as the bank.

- A comprehensive total premium program including competitive pay and flexible benefits
- Managers who coach employees and help them find opportunities to develop.
- Capacity to make a difference and sustainable impact
- Join a collaborative team that works at a high standard and looks for new ways to improve.
- Opportunities to do challenging work
- Opportunities for close relationships with clients

Job Skills

Customer Knowledge, Customer Service, Customer Service Management, Group Problem Resolution, Sales Opportunities Identification, Interpersonal Relationship Management, Oral Communications, Perseverance and Tracking, Product Services, Sales Activities

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world’s largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC’s talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC’s careers portal shares information about career paths and how its teams contribute to client and community well-being.

RBC is accepting applications for an existing vacancy. Qualified applicants may hear from the recruitment team for a more detailed review of their résumé.

Search for requisition R0000185169 on the RBC careers portal.

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