Wealth Estate Advisor

Requisition	R0000186656
Employer	Royal Trust Corporation of Canada
Canadian locations	Mississauga (Ontario, Canada)
Primary address	1530 DUNDAS ST W, MISSISSAUGA, ON L5C 1E4, Canada
Posted	October 14, 2026
Date in the description	September 9, 2026
Posted deadline	December 14, 2026
Last day to apply	December 13, 2026
Business area	WEALTH MANAGEMENT
Employment status	Regular
Work schedule	Full time · 37.5 h per week
Pay type	Salaried

The position

As a testamentary and estate advisor, you are the rock of a client relationship during one of the most difficult, stressful and emotional moments of their lives. To guide heirs and beneficiaries through a close deceased estate plan until you navigate dynamic family, the work you do is intimate and critical.

Your goal-oriented work will include the acquisition of new documents on the wills and powers of the attorney appointing Royal Trust as trustee. As part of the Royal Trust team, you will develop strong relationships to provide clients with a comprehensive overview of RBC products and solutions to help them now and in the future.

Responsibilities

- Develop and present a comprehensive asset planning and review guide for officers, groups and individuals; and educate them on relevant subtleties.
- Provide a process to collect inventories, record estate assets, clarify planning objectives, needs, and expected results.
- Creation, review and periodic updating of individual estate plans; and development of ongoing recommendations to improve succession planning processes and practices.
- Educate and help choose appropriate instruments for estate planning (e.g., wills, trusts, gifts, power of attorneys, land ownership, lease, second-year policies and other instruments of estate planning), interpret their advantages and disadvantages and apply to individual situations.

Qualifications

Must haves

- Law degree and member of the Law Society of British Columbia
- Possess or working towards TEP designation
- At least 5 years of related experience

Assets

- Prior experience or general knowledge of estate administration and trust administration
- Completion of the Canadian Securities Course (CSC)

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Pay and benefits

Your job is to support our clients. Our job is to take care of you. From modern and flexible advantages to unique employee discounts, we offer a variety of tools to improve work and life.

- A total compensation program with competitive pay, bonuses and flexible benefits, plus commissions and stock where applicable.
- Managers who coach employees and help them find opportunities to develop.
- Capacity to make a difference and sustainable impact
- Join a collaborative team that works at a high standard and looks for new ways to improve.
- Opportunities to do challenging work
- Opportunities for progressively fulfilling greater responsibilities

Job Skills

Customer Advice, Client Needs, Customer Service, Customer Service Management, Group Problem Resolution, Long-Term Planning, Multi-Level Communication, Product Services

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Compensation for this position (including salary and discretionary/variable payments) will be determined by factors, including but not limited to candidate's experience, skills, registration status, performance, individual goals, market conditions, and business needs.

Pay Range

The expected pay range for this position is

$67,000.00 - $110,000.00

The pay scale provided is that of the principal workplace mentioned in the Additional Employment Details section of this assignment. Pay scales may vary depending on location. If the assignment lists several locations, a recruiter can confirm the availability of the role and the relevant pay rage for the additional locations listed. RBC supports pay transparency and we strive to ensure that all pay scales are competitive, fair and equitable.

You have the potential to win RBC's discretionary variable pay program, which gives you the opportunity to increase your total pay, provided that businesses meet their performance targets and achieve your individual goals.

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world’s largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC’s talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC’s careers portal shares information about career paths and how its teams contribute to client and community well-being.

RBC is accepting applications for an existing vacancy. Qualified applicants may hear from the recruitment team for a more detailed review of their résumé.

Search for requisition R0000186656 on the RBC careers portal.

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