Client Advisor

Requisition	R0000187756
Employer	Royal Bank of Canada
Canadian locations	Windsor (Nouvelle-Écosse, Canada)
Primary address	111 WATER ST, WINDSOR, NS B0N 2T0, Canada
Posted	September 24, 2026
Date in the description	September 14, 2026
Posted deadline	December 31, 2026
Last day to apply	December 30, 2026
Business area	PERSONAL & COMMERCIAL BANKING
Employment status	Regular
Work schedule	Part time · 25.5 h per week
Pay type	Salaried

The position

As RBC ambassador to our branches, you will put customers at the forefront and find solutions to their individual needs. You will be a champion of the RBC brand and lead business by supporting the acquisition of new customers and deepening existing relationships. If you are motivated to provide outstanding customer service and thrive in a targeted performance environment, you can build an excellent career with us as future account manager/bank advisor.

Responsibilities

- Pro-actively collaborate with Branch clients and provide outstanding service experience by conducting transactions, identifying sales and referral opportunities
- Focus on education and demonstration, putting technology at the service of a memorable customer experience, leading solutions and maintaining the company
- Contribute to the team's results by listening to and spotting opportunities to provide additional advice, by presenting clients with the capabilities of their RBC partners or by responding personally to their clients' solutions
- Proactively take ownership of resolving and preventing client banking problems
- Growing and maintaining relationships with partners to work as a RBC team
- Managing risks by respecting compliance procedures, procedures and controls to protect the interests of customers and shareholders while conducting transactions

Qualifications

Requirements

- A clear passion for putting customers first, along with the success in the environment of practical and targeted solutions.
- Conduct and motivate, along with excellent communication and emotional intelligence skills
- Digital knowledge on a wide range of devices (e.g. smartphones, tablets, laptops, etc.)
- Personal flexibility to work flexible hours.
- Eagerness to learn and determination to succeed.

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Assets

- Monitor results in reporting and maintaining client relationships in the financial, service or retail industry.
- Accreditation or willingness to obtain a mutual fund (i.e., Canada Investment Fund or Canadian Securities Course)

Pay and benefits

RBC teams aim to grow by working together, thinking ahead and giving dependable advice that helps clients and communities prosper. They support one another, develop their potential and strive for outcomes that benefit the communities they serve as well as the bank.

- A comprehensive total premium program including flexible bonuses and benefits, competitive pay.
- A world-class financial services training programme
- Excellent professional development and access to a variety of job opportunities in businesses and geographies
- Managers who coach employees and help them find opportunities to develop.
- Join a collaborative team that works at a high standard and looks for new ways to improve.

Job Skills

Adaptability, Advice-based solutions, Customer center, Customer discovery, Communication, Curious Mindset, Data analysis, Digital literacy

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world’s largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC’s talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC’s careers portal shares information about career paths and how its teams contribute to client and community well-being.

RBC is accepting applications for an existing vacancy. Qualified applicants may hear from the recruitment team for a more detailed review of their résumé.

Search for requisition R0000187756 on the RBC careers portal.

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