Financial Advisor

Requisition	R0000189112
Employer	Royal Bank of Canada
Canadian locations	St. John's (Terre-Neuve-et-Labrador, Canada)
Primary address	40 ABERDEEN AVE, ST. JOHN'S, NL A1A 5T3, Canada
Posted	November 6, 2026
Date in the description	September 28, 2026
Posted deadline	December 31, 2026
Last day to apply	December 30, 2026
Business area	PERSONAL & COMMERCIAL BANKING
Employment status	Regular
Work schedule	Full time · 37.5 h per week
Pay type	Salaried

The position

- Work with the manager and his/her colleagues to learn and practice the basic skills necessary to provide discovery solutions, advice and recommendations adapted to changing financial needs.
- Communicate effectively with clients and colleagues to identify financial needs, provide client-centred advice and proactively resolve concerns at the first point of contact.
- Provide professional advice and training on complex credit and investment, ensuring that recommendations are consistent with the financial situation of clients and investment objectives.
- Collaborates with financial planning, pension planning, mortgage and business banking specialists to integrate expert perspectives and ensure that clients receive personalized and relevant advice.
- Performs investment advisory tasks requiring moderate to advanced expertise and judgement to drive results.
- Apply independent decisions, usually guided by past experience and knowledge, to manage a certain ambiguity and produce a measurable impact on productivity.
- Generates ideas to improve processes in its own area of work and solves problems related to business, operational and technical investment advice in the context of accountability.
- Promote and strengthen relationships with key stakeholders, including team members, managers and clients, to achieve departmental or functional objectives and stimulate innovation.

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Job Skills

Client Centricity, Communication, Critical Thinking, Curious Mindset

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world's largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC's talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC's careers portal shares information about career paths and how its teams contribute to client and community well-being.

RBC is accepting applications for an existing vacancy. Qualified applicants may hear from the recruitment team for a more detailed review of their résumé.

Search for requisition R0000189112 on the RBC careers portal.

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