Branch Manager - Greater Toronto Region

Requisition	R0000189763
Employer	Royal Bank of Canada
Canadian locations	Toronto (Ontario, Canada)
Primary address	600 QUEENS PLATE DR, TORONTO, ON M9W 0A4, Canada
Posted	November 18, 2026
Date in the description	October 6, 2026
Posted deadline	December 3, 2026
Last day to apply	December 2, 2026
Business area	PERSONAL & COMMERCIAL BANKING
Employment status	Regular
Work schedule	Full time · 37.5 h per week
Pay type	Salaried

The position

As a Branch Manager, you are a local market leader, motivating and coaching your team to create a memorable experience for clients. Inside and outside the branch, you capitalize on emerging market opportunities and act as an RBC Ambassador within the community you work in. Sharing common goals, purpose, vision, and values with other RBC partners, you build relationships and encourage collaboration across all roles, along with steward digital enablement and multichannel usage. As a team leader, you support the ongoing development of staff through consistent routines to ensure a high level of employee capability and engagement.

Responsibilities

- Inspire, orchestrate and pioneer superior retail excellence to offer a memorable customer experience
- Provide results and support new customer acquisitions through multiple channels, including your own team and local partners
- Leading change and allocating resources to meet community needs, increase sales, revenues and market share
- Ensure strong employee participation through recruitment, talent management, development and career planning
- Coach your team on customer advice and education, problem solving and prevention at the first point of contact, and advocate digital activation and multichannel use
- Take appropriate measures to address gaps identified through compliance reviews and reports, operational effectiveness assessments and credit effectiveness assessments

Qualifications

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Requirements

- Mutual Funds accreditation (IFIC or CSC) and minimum 2 years of licensed mutual funds sales experience within the last 3 years
- Completed an acceptable mutual fund branch management exam offered by the CSI, or ability to write an exam within 4 months of start date
- Minimum 3 years in a people management role
- Entrepreneurial business acquisition mindset
- Ability to use digital channels, raise awareness and ensure your team allows customers access to RBC digital

Assets

- Experience in both commercial and personal banking

Pay and benefits

RBC teams aim to grow by working together, thinking ahead and giving dependable advice that helps clients and communities prosper. They support one another, develop their potential and strive for outcomes that benefit the communities they serve as well as the bank.

- A comprehensive total premium program with flexible premiums and benefits, and competitive pay
- Managers who coach employees and help them find opportunities to develop.
- Capacity to make a difference and sustainable impact
- Join a collaborative team that works at a high standard and looks for new ways to improve.
- Strong and strong brand to support your goals

Job Skills

Build talent, think critical, inspire, plan long term

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world’s largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC’s talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC’s careers portal shares information about career paths and how its teams contribute to client and community well-being.

Search for requisition R0000189763 on the RBC careers portal.

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