Associate Advisor

Requisition	R0000189997
Employer	RBC Dominion Securities Inc.
Canadian locations	Moncton (Nouveau-Brunswick, Canada)
Primary address	1955 MOUNTAIN RD, MONCTON, NB E1G 1A8, Canada
Posted	November 23, 2026
Date in the description	October 9, 2026
Posted deadline	December 3, 2026
Last day to apply	December 2, 2026
Business area	WEALTH MANAGEMENT
Employment status	Regular
Work schedule	Full time · 37.5 h per week
Pay type	Salaried

The position

RBC Dominion Securities is a relationship-focused investment and wealth management firm that consistently ranks #1 in Canada. We are proud of our collaborative, supportive culture that enables success at every level and equips us to help our clients achieve their financial goals.

The Moncton branch RBC Dominion Securities is looking for talented, self-managed people with a vision of growth and goals to join us in our quest to help our clients thrive and communities thrive.

As an Associate Advisor, you will work with an Investment Advisor team and be responsible for providing proactive advice and support to our clients and the Investment Advisor, helping deepen existing relationships and welcome new clients to the firm. Identifying new opportunities and helping to grow the business will be a key and exciting part of your role.

Responsibilities

- Help with the development and implementation of business plans, client segmentation exercises and client service plans.
- Identify opportunities for asset consolidation and client orientation across existing clients.
- RBC Dominion Securities' reputation is strong and RBC Dominion Securities' brand image is strong to build a clientele of high-value individuals, families and business owners and manage their complex financial needs.
- To nurture and manage valuable relationships with RBC's Centres of Influence (CIC) and partners.
- Support the advisory team and our clients throughout the heritage management process. Coordinate activities with internal heritage management specialists, manage documentation, track progress and monitor.

Qualifications

Requirements

- Successful completion of the Canadian Investment Regulatory Exam, CIRE and the Retail Securities Exam
- University degree
- Exceptional skills in written and verbal communication in French and English.
- Strong application/business technology skills, including Microsoft Office Suite

novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com

Royal Bank of Canada Website, © 1995-2026 - Tous droits réservés © 2026 - optimisé par novijob™

Assets

- 4 years or more of professional experience in the investment sector
- Attention to details and skills in problem solving and analysis
- Highly developed customer service skills

Pay and benefits

We thrive on the challenge to be our best, to think progressively to keep growing, and to work together to deliver trusted advice that can help our clients thrive and communities prosper. We care about each other and collectively work hard to reach our potential, make a difference to our communities, and achieve

success that is mutual. You will also benefit from

- A total compensation program with competitive pay, bonuses and flexible benefits, plus commissions and stock where applicable.
- An opportunity to work as part of a dynamic, collaborative, progressive and efficient team
- Stimulating work that will help you grow professionally
- Continued opportunities to establish close relationships with clients

The expected salary range for the above position is $38,000 - $60,000 depending on factors including but not limited to the candidate’s experience, skills, registration status; market conditions; and business needs.

This position may be eligible for discretionary or variable incentive payments.

RBC recognizes the importance of a highly skilled global workforce and plays a key role in attracting, mobilizing and maintaining talent that:

- Drives RBC High Performance Culture
- To enable the collective achievement of our strategic objectives
- Generates sustainable shareholder returns above market shareholder value

Job Skills

Client Relations, Client Service, Client Service Management, Decision Making, Interpersonal Relationship Management, Investment Management, Investment Performance Measurement, Investments

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world’s largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC’s talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC’s careers portal shares information about career paths and how its teams contribute to client and community well-being.

RBC is accepting applications for an existing vacancy. Qualified applicants may hear from the recruitment team for a more detailed review of their résumé.

Search for requisition R0000189997 on the RBC careers portal.

novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com

Royal Bank of Canada Website, © 1995-2026 - Tous droits réservés © 2026 - optimisé par novijob™