RBC Financial Planning - Calgary, and Alberta South

Requisition	R0000190324
Employer	Royal Bank of Canada
Canadian locations	Calgary (Alberta, Canada)
Primary address	339 8 AVE SW, CALGARY, AB T2P 1C4, Canada
Posted	October 14, 2026
Last day to apply	March 29, 2027
Posted deadline	March 30, 2027
Business area	PERSONAL & COMMERCIAL BANKING
Employment status	Regular
Work schedule	Full time · 37.5 h per week
Pay type	Commission

The position

Join RBC's unique financial planning platform in one of two financial planning expert roles

As a financial planner, investment planner and RBC retirement planner, you build relationships with potential and existing clients and create customized investment solutions for RBC clients. In addition to your own prospecting and networking activity, you are fully supported by internal partners who send you customer references in your own way. Your creativity, motivation and hunger to stimulate new investment sales push you to provide world-class advice and solutions that help clients achieve their long-term goals.

As an RBC Financial Planner, you have the opportunity to manage and grow a portfolio of mass affluent clients. You provide ongoing comprehensive reviews of your clients' financial circumstances, creating long-term relationships through superior advice, financial planning expertise, and ongoing services. Your boundless energy to meet targets and your passion for holistic financial planning is what pushes you to provide world-class advice and solutions that help clients achieve their long-term goals. With a combination of base plus variable compensation, you can create the future you want for yourself and for the clients you advise. Salaried + Variable Compensation.

This applies to current and future opportunities in Calgary and southern Alberta.

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Responsibilities

Financial Planner, Investment and Retirement Planning

- Provide tailored financial planning advice and solutions using our unique range of investment and portfolio solutions, including the most appropriate and exclusive mutual fund solutions
- Acquiring and consolidating existing and new RBC clients and assets
- Connect clients to the right RBC team members to help them meet their needs on a continuous basis
- Develop external sources of business orientation through networks, marketing and your centres of influence

Financial Planner

- Provide tailor-made advice in financial planning and help clients achieve their goals, using our unique range of investment, credit and daily banking solutions
- Maintain and expand your client portfolio using value-based relationship management practices, achieving performance targets
- Cultivate relationships with service partners and local markets to optimize business opportunities and references

Qualifications

Requirements

- Financial Planning Designation (PFP®, QAFP™ or CFP®)
- Mutual fund licensing (IFIC or CSC)
- Minimum 2 years experience in financial planning
- Experienced skills in networking and client acquisition

Pay and benefits

RBC teams aim to grow by working together, thinking ahead and giving dependable advice that helps clients and communities prosper. They support one another, develop their potential and strive for outcomes that benefit the communities they serve as well as the bank.

- RBC Full-time employee status with unlimited earnings potential and full benefits
- Working with a dynamic, collaborative, progressive and efficient team
- A world-class financial services training programme
- Flexible work/life balance options

Job Skills

Adaptability, Business Development, Customer Centricity, Curious Mindset

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world’s largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC’s talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC’s careers portal shares information about career paths and how its teams contribute to client and community well-being.

Search for requisition R0000190324 on the RBC careers portal.

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