Associate Advisor

Requisition	R0000191021
Employer	RBC Dominion Securities Inc.
Canadian locations	Toronto (Ontario, Canada)
Primary address	600 QUEENS PLATE DR, TORONTO, ON M9W 0A4, Canada
Posted	November 16, 2026
Date in the description	October 23, 2026
Posted deadline	November 30, 2026
Last day to apply	November 29, 2026
Business area	WEALTH MANAGEMENT
Employment status	Regular
Work schedule	Full time · 37.5 h per week
Pay type	Salaried

The position

RBC Dominion Securities is the first investment and wealth management company to offer comprehensive services. We are committed to helping our clients succeed financially through a personalized approach that leverages all of RBC Wealth Management's resources.

Michael Yhip Wealth Partners is a multi-disciplinary wealth management practice at RBC Dominion Securities, serving founders, business owners and multi-generational families with family office needs. We act as senior advisor and investment manager for our clients and coordinate with each family's tax, legal and corporate finance specialists to ensure that advice is provided as part of a single integrated plan.

We develop the team and seek an experienced associate advisor to work with our investment and heritage and succession planning professionals.

Responsibilities

- To act as the owner of the daily relationship for a group of client families, with a thorough understanding of the objectives, structure, risk tolerance and changing needs of each family.
- Carry out regular client review meetings, including agenda, preparation and follow-up, and maintain advice in harmony with each family plan.
- Coordinate the delivery of investment, financial planning, tax and estate services by using appropriate internal specialists and external advisors at the right time.
- Clients who handle them through complex and multi-year asset management cards, including business transitions, liquidity events and succession planning.
- Identify opportunities to add value, such as additional planning needs, specialist referrals and the consolidation of held-away assets.
- Direct the boarding of new client families and ensure a smooth and well-documented transition.
- Keep accurate records of client interactions, advice and documentation on qualifications.
- Support the expansion of practice through referrals and relationships with centres of influence.

Qualifications

Requirements

- 5-10 years of experience in heritage management in a role with direct responsibility for advising entrepreneurial families.

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- A demonstrated track record of stewarding clients through a significant and complex wealth management roadmap, such as the sale of a business, a liquidity event or multi-generational planning.
- A long-standing partnership within your organization and with external professionals, including lawyers, accountants and other advisors.
- Special attention to the customer, with an instinct for the customer experience and a habit of anticipating needs.
- Exceptional written and verbal communication in English, including the ability to clearly explain complex financial concepts to clients and their advisors.
- CIRO registration, or eligibility for registration, with the Canadian Securities Course (CSC), Conduct and Practices Handbook (CPH) and Wealth Management Essentials (WME) completed.
- A separate regulatory and compliance record.

Assets

- Professional designations such as CFP, CIM, CFA, CPA, TEP, FEA or CLU, or progress towards one.
- A Life Permit (LLQP) to advise on insurance solutions.
- Practical knowledge of holding company structures, inter-company extraction strategies and estate freezes.
- Trust leading conversations with customers on markets, portfolio performance and fees.

Pay and benefits

We are working to do our best, to think incrementally to continue growing and to work together to provide reliable advice that can help our clients thrive and communities thrive. We care about each other and we are working collectively hard to realize our potential, make a difference for our communities and achieve mutual success.

- A total compensation program with competitive pay, bonuses and flexible benefits, plus commissions and stock where applicable.
- An opportunity to work as part of a dynamic, collaborative, progressive and efficient team
- Stimulating work that will help you grow professionally
- Continued opportunities to establish close relationships with clients

What this means for you

Your total earnings potential combines your basic salary with your variable incentive option. With a variable incentive, your total expected earnings can reach $150,000 per year.

Job Skills

Client Service, Client Service Management, Decision-making, Interpersonal Relationship Management, Investment Management, Investment Performance Measurement

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Compensation for this position (including salary and discretionary/variable payments) will be determined by factors, including but not limited to candidate's experience, skills, registration status, performance, individual goals, market conditions, and business needs.

Pay Range

The expected pay range for this position is

$38,000.00- $60,000.00

This position includes competitive remuneration, and the overall earnings potential is influenced by a variable incentive structure, earning a multiple salary up to:

1.5x

RBC supports pay transparency and we strive to ensure that all pay scales are competitive, fair and fair.

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R0000191021 · Associate Advisor

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world’s largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC’s talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC’s careers portal shares information about career paths and how its teams contribute to client and community well-being.

RBC is accepting applications for an existing vacancy. Qualified applicants may hear from the recruitment team for a more detailed review of their résumé.

Search for requisition R0000191021 on the RBC careers portal.

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