Private Banking Advisor

Requisition	R0000191182
Employer	Royal Bank of Canada
Canadian locations	Ottawa (Ontario, Canada)
Primary address	90 SPARKS ST, OTTAWA, ON K1P 5B4, Canada
Posted	October 26, 2026
Last day to apply	November 26, 2026
Posted deadline	November 27, 2026
Business area	PERSONAL & COMMERCIAL BANKING
Employment status	Regular
Work schedule	Full time · 37.5 h per week
Pay type	Salaried

The position

Note: This is an opportunity for the candidate to express interest in current and future positions as a private bank advisor in the Northeastern Ontario Region.

A key member of the customer relations team, the private bank advisor is responsible for providing support, services and advice to high net worth private bank clients through day-to-day interactions. You will support the high net worth customer relations team by providing customer-friendly advice and solutions, allowing customers to use proactively and diligently digitally, helping to acquire new high net worth households, and deepening existing long-term relationships.

Responsibilities

- Provide high-end customer experience and daily banking advice to Canadians with high net worth, consistent with the five principles of the Black Card Experience
- Proactively contribute to enterprise development by creating ideas in weekly planning/strategies sessions with monitoring and implementation of planned activities
- Conduct full banking reviews with all new households and existing clients, as appropriate
- After making an appropriate discovery and analysis, provide financial advice by presenting options with a recommendation that clearly sets out the value to the client
- Clearly clarify the steps that are planned for each process to clients and keep them informed of the status of their application or investigation.
- Inform clients of the various banking channel options available to them to make them convenient and easy to do with RBC
- Work with clients’ children to deliver financial literacy

Qualifications

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Requirements

- Higher skills in client relationship management
- Exceptional skills in oral and written communication in English
- Successful completion of the Investment Funds in Canada course (IFC) and/or the Canadian Securities Course (CSC)
- Successful completion of the Personal Financial Services Advice (PFSA) course and/or the Fundamentals of Personal Finance (0700) course, or willingness to complete within one year
- At least two years of relevant experience in the financial services sector, preferably with high net worth clients
- Meticulous attention to detail and strong organizational skills

Assets

- Fluent in one of the following languages: French, Mandarin or Cantonese.
- A good understanding of RBC's complex banking products, services and solutions on a daily basis
- Good understanding of the fundamental principles of investment and cash management
- University degree in Finance or related field
- Strong problem solving and analysis capacity

Pay and benefits

RBC teams aim to grow by working together, thinking ahead and giving dependable advice that helps clients and communities prosper. They support one another, develop their potential and strive for outcomes that benefit the communities they serve as well as the bank.

- A total compensation program with competitive pay, bonuses and flexible benefits, plus commissions and stock where applicable.
- Managers who coach employees and help them find opportunities to develop.
- Join a collaborative team that works at a high standard and looks for new ways to improve.
- Opportunities for close relationships with clients

Job Skills

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world’s largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC’s talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC’s careers portal shares information about career paths and how its teams contribute to client and community well-being.

Search for requisition R0000191182 on the RBC careers portal.

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