Associate Advisor

Requisition	R0000191332
Employer	RBC Dominion Securities Inc.
Canadian locations	Toronto (Ontario, Canada)
Primary address	600 QUEENS PLATE DR, TORONTO, ON M9W 0A4, Canada
Posted	November 17, 2026
Date in the description	October 29, 2026
Posted deadline	December 1, 2026
Last day to apply	November 30, 2026
Business area	WEALTH MANAGEMENT
Employment status	Regular
Work schedule	Full time · 37.5 h per week
Pay type	Salaried

The position

RBC Dominion Securities is Canada's first comprehensive investment and wealth management company and is supported by a leading financial institution in Canada. We are proud to hire and encourage talented people who share our commitment to helping our clients build and preserve their heritage so that they can achieve the goals that are of greatest interest to them.

As an Associate Advisor (Relationship Manager), you will work alongside the other members of this Chairman's Council team to provide proactive advice and support tailored to our most valued clients. You will oversee deepening existing relationships, welcoming new clients to the firm, identifying growth opportunities, and helping expand our thriving business. This is a key and exciting opportunity to make a meaningful impact within a premier wealth management practice.

What you will do?

- Providing world-class customer service to our valued customers
- Manage and improve client relationships by delivering IA's investment and wealth strategies, along with financial and other asset management resources of the team and RBC DS more broadly
- Effective communications with clients (written and verbal), by telephone, by e-mail and in person
- To nurture and manage valuable relationships with RBC's Centres of Influence (CIC) and partners.
- Help with the development and implementation of business plans, heritage management objectives and client service plans.
- Support IA by identifying and assisting in the growth of new business opportunities

Qualifications

Requirements

- Approval as a Registered Representative (RR) with CIRO
- University degree
- Exceptional skills in written and verbal communication
- Strong application/business technology skills, including Microsoft Office Suite

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Assets

- 4 years or more of professional experience in the investment sector
- Attention to details and skills in problem solving and analysis
- Highly developed customer service skills

Pay and benefits

We are working to do our best, to think incrementally to continue growing and to work together to provide reliable advice that can help our clients thrive and communities thrive. We care about each other and we are working collectively hard to realize our potential, make a difference for our communities and achieve mutual success.

- A total compensation program with competitive pay, bonuses and flexible benefits, plus commissions and stock where applicable.
- An opportunity to work as part of a dynamic, collaborative, progressive and efficient team
- Stimulating work that will help you grow professionally
- Continued opportunities to establish close relationships with the client

Job Skills

Client Service, Client Service Management, Decision-making, Interpersonal Relationship Management, Investment Management, Investment Performance Measurement

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Compensation for this position (including salary and discretionary/variable payments) will be determined by factors, including but not limited to candidate's experience, skills, registration status, performance, individual goals, market conditions, and business needs.

Pay Range

The expected pay range for this position is

$38,000.00- $60,000.00

This position includes competitive remuneration, and the overall earnings potential is influenced by a variable incentive structure, earning a multiple salary up to:

1.5x

RBC supports pay transparency and we strive to ensure that all pay scales are competitive, fair and fair.

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world’s largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC’s talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC’s careers portal shares information about career paths and how its teams contribute to client and community well-being.

RBC is accepting applications for an existing vacancy. Qualified applicants may hear from the recruitment team for a more detailed review of their résumé.

Search for requisition R0000191332 on the RBC careers portal.

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