Senior Investment Funds Advisor

Requisition	R0000191458
Employer	Phillips, Hager & North Investment Management Ltd.
Canadian locations	Vancouver (Colombie-Britannique, Canada)
Primary address	1025 GEORGIA ST W, VANCOUVER, BC V6E 3N9, Canada
Posted	November 19, 2026
Date in the description	October 30, 2026
Posted deadline	December 4, 2026
Last day to apply	December 3, 2026
Business area	WEALTH MANAGEMENT
Employment status	Regular
Work schedule	Full time · 37.5 h per week
Pay type	Salaried

The position

As part of RBC Global Asset Management, PH&N Investment Services extends the 50+ year reputation of Phillips, Hager & North for exceptional client service, trusted advice and low fees. Our remarkable culture, focus on collaboration, teamwork, and excellence in money management make us one of the most respected firms in the investment industry. As a mutual fund dealer, PH&N Investment Services brings a unique offering to investors while providing access to the full suite of active and index investment solutions through the fund offerings of RBC GAM, PH&N and BlueBay.

As a Senior Investment Funds Advisor, you'll play a crucial role in managing and expanding an established client portfolio, supporting their financial goals while growing our client base. Your expertise in client service, relationship management, and business development will be key to our team's success.

Please visit: for more information.

Responsibilities

- Establish and maintain long-term relationships with an assigned client group, providing tailored investment recommendations and exceptional customer service to foster confidence and retention.
- Provide clients with general information on financial planning concepts, including tax, estate and retirement planning.
- Improve the opportunities for retention, asset consolidation and customer referral by providing high quality customer service and continuous and proactive support to your clients.
- Expand your client base by promoting referrals from the Investment Funds Centre, RBC partners and other influential centres.
- Identify and connect clients with other RBC services or partners, as appropriate.
- Stay informed of regulatory changes and adopt practices accordingly to maintain compliance and operational excellence.
- Seek ways to optimize customer service practices and contribute to a transparent and efficient customer experience across the company.
- Collaborate with leadership to train and develop the investment fund advisor team and provide mentoring and support to investment fund centre advisors.

novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com

Royal Bank of Canada Website, © 1995-2026 - Tous droits réservés © 2026 - optimisé par novijob™

Qualifications

Requirements

- Completion of the Investment Funds in Canada, (IFIC) or Canadian Securities Course (CSC).
- Financial Planning Designation (PFP or CFP).
- 7-10 years of experience in the investment industry.
- Good practical knowledge of retirement products (PRS, FRV, RPR, FRR), investment products (ETF) and RESPs.
- 5 years and over as a specialist advisor for managing client investment needs and providing investment and corporate planning advice.
- Experienced expertise in business development and relationship building.
- Strong verbal and written communication skills

Assets

- Bilingual skills in French, both written and spoken.
- Completion of Conduct and Practices Handbook (CPH) and/or Chartered Investment Manager (CIM) designation.

Pay and benefits

Join the leading asset management firm in Canada, immerse yourself in a money management firm and surround yourself with some of the brightest minds in the industry. Make connections that will help you learn about roles and potentially achieve career progression within the organization.

RBC teams aim to grow by working together, thinking ahead and giving dependable advice that helps clients and communities prosper. They support one another, develop their potential and strive for outcomes that benefit the communities they serve as well as the bank.

- A total compensation program with competitive pay, bonuses and flexible benefits, plus commissions and stock where applicable.
- Managers who coach employees and help them find opportunities to develop.
- Capacity to make a difference and sustainable impact
- Join a collaborative team that works at a high standard and looks for new ways to improve.
- Flexible work/life balance options
- Opportunities to do challenging work
- Opportunities for progressively fulfilling greater responsibilities
- Access to a variety of job opportunities across business and geographies

The base salary scale for the above position is $67,000 - $110,000, depending on factors including, but not limited to, experience, skills, registration status, market conditions and business needs.

This position will be eligible for discretionary or variable incentive payments.

RBC recognizes the importance of a highly skilled global workforce and plays a key role in attracting, mobilizing and maintaining talent that:

- Drives RBC High Performance Culture
- To enable the collective achievement of our strategic objectives
- Generates sustainable shareholder returns above market shareholder value

Job Skills

Customer Advice, Critical Thought, Decision-making, Interpersonal Relationship Management, Interpersonal Relationships, Investment Bank, Investment Consulting, Investment Management, Private Banking, Product Services

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com

Royal Bank of Canada Website, © 1995-2026 - Tous droits réservés © 2026 - optimisé par novijob™

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world's largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC's talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC's careers portal shares information about career paths and how its teams contribute to client and community well-being.

RBC is accepting applications for an existing vacancy. Qualified applicants may hear from the recruitment team for a more detailed review of their résumé.

Search for requisition R0000191458 on the RBC careers portal.

novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com

Royal Bank of Canada Website, © 1995-2026 - Tous droits réservés © 2026 - optimisé par novijob™