Private Banking Associate

Requisition	R0000191737
Employer	Royal Bank of Canada
Canadian locations	Vancouver (Colombie-Britannique, Canada)
Primary address	1025 GEORGIA ST W, VANCOUVER, BC V6E 3N9, Canada
Posted	November 24, 2026
Date in the description	November 2, 2026
Posted deadline	January 3, 2027
Last day to apply	January 2, 2027
Business area	WEALTH MANAGEMENT
Employment status	Regular
Work schedule	Full time · 37.5 h per week
Pay type	Salaried

The position

As a key member of the client relationship team, the Private Banking Associate in the International Private Banking team is responsible for developing sales and service solutions through regular client interactions. You will also be responsible for direct support to the RBC Private Banking Clients with all activities.

Please note that all internal candidates must obtain the support of their reporting manager before applying for this position

Responsibilities

- As a partner in the private bank, you will meet with all new clients and explain how the role of the PBA provides support to the relationship team
- You will act as the first contact for the needs of new and existing customers, coordinating sales and execution with the product and service specialists
- As a successful person by finding the solution, you will ensure that the problems are solved to the satisfaction of the client, and you will advise the private banker on potential escalation/major problems.
- As a sales and customer service professional, you will maximize opportunities with clients to improve retention, revenue growth and referrals
- You will also help the client to respond to all requests that they may have, such as processing daily transactions, transfers and daily renewals of futures investments.
- Using your technological knowledge, you will also maximize the use of technology (financial literacy, family image capture, sales pipeline, etc.) to maintain data integrity, document all relevant sales and customer service contacts and results
- As part of the international private banking team, you may be required to work from our Marine Gateway (South of Vancouver) or downtown Vancouver

Qualifications

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Requirements

- A minimum of 2-3 years of retail banking experience
- Strong working knowledge of MS Office
- Proven client service skills
- Excellent organizational skills
- Must be fluent in English, Mandarin and Cantonese
- Can be based from the Marine Gateway (South Vancouver) or Vancouver City Centre Office
- (Internals only) Support your manager to apply for this role

Assets

- Completion of IFIC and/or CSC
- Post-secondary education in Commerce or Business Administration
- Basic knowledge of investment fundamentals and a thorough understanding of RBC products and services

Pay and benefits

RBC teams aim to grow by working together, thinking ahead and giving dependable advice that helps clients and communities prosper. They support one another, develop their potential and strive for outcomes that benefit the communities they serve as well as the bank.

- A total compensation program with competitive pay, bonuses and flexible benefits, plus commissions and stock where applicable.
- Managers who coach employees and help them find opportunities to develop.
- Capacity to make a difference and sustainable impact
- Join a collaborative team that works at a high standard and looks for new ways to improve.
- Opportunities to do challenging work
- Opportunities for progressively fulfilling greater responsibilities

Job Skills

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world’s largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC’s talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC’s careers portal shares information about career paths and how its teams contribute to client and community well-being.

RBC is accepting applications for an existing vacancy. Qualified applicants may hear from the recruitment team for a more detailed review of their résumé.

Search for requisition R0000191737 on the RBC careers portal.

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