Client Advisor

Requisition	R0000192169
Employer	Royal Bank of Canada
Canadian locations	Truro (Nouvelle-Écosse, Canada)
Primary address	105 WALKER ST, TRURO, NS B2N 4B1, Canada
Posted	November 5, 2026
Last day to apply	December 2, 2026
Posted deadline	December 3, 2026
Business area	PERSONAL & COMMERCIAL BANKING
Employment status	Regular
Work schedule	Part time · 30 h per week
Pay type	Salaried

The position

As an RBC Ambassador inside our branches, you will put clients first and find solutions to their individual needs. You will champion the RBC brand and drive business by supporting new client acquisition and deepening existing relationships. If you have the self-motivation to deliver exceptional customer service and are excited to help clients embrace our digital capabilities, you can build a great career with us as a future Account Manager/Banking Advisor.

Responsibilities

- Interact with Branch clients and provide outstanding service experience by conducting transactions and identifying opportunities for advice, solutions, digital facilitation and partner introductions
- Focus on education and demonstration, putting technology at the service of a memorable customer experience, leading solutions and maintaining the company
- Contribute to the team's results by listening to and spotting opportunities to provide additional advice, by presenting clients with the capabilities of their RBC partners or by responding personally to their clients' solutions
- Proactively take ownership of resolving and preventing client banking problems
- Growing and maintaining relationships with partners to work as a RBC team
- Managing risks by respecting compliance procedures, procedures and controls to protect the interests of customers and shareholders while conducting transactions

Qualifications

Requirements

- Goal-oriented individual with a demonstrated passion for putting clients first.
- Conduct and motivate, along with excellent communication and emotional intelligence skills
- Digital knowledge on a wide range of devices (e.g. smartphones, tablets, laptops, etc.)
- Personal flexibility to work flexible hours
- Avidly learning and determination to succeed
- Trust and ability to learn financial concepts and willingness to obtain Canadian investment funds or the Canadian Securities Course

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Assets

- Tracking relationships and maintaining customer relations in the financial, service or retail industry
- Mutual Funds accreditation

Pay and benefits

RBC teams aim to grow by working together, thinking ahead and giving dependable advice that helps clients and communities prosper. They support one another, develop their potential and strive for outcomes that benefit the communities they serve as well as the bank.

- A comprehensive total premium program including flexible premiums and benefits, competitive remuneration, commissions and inventories where applicable
- A world-class financial services training programme
- Excellent professional development and access to a variety of job opportunities in businesses and geographies
- Managers who coach employees and help them find opportunities to develop.
- Join a collaborative team that works at a high standard and looks for new ways to improve.

Job Skills

Adaptability, Advice-based solutions, Customer center, Customer discovery, Communication, Curious Mindset, Data analysis, Digital literacy

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world’s largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC’s talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC’s careers portal shares information about career paths and how its teams contribute to client and community well-being.

RBC is accepting applications for an existing vacancy. Qualified applicants may hear from the recruitment team for a more detailed review of their résumé.

Search for requisition R0000192169 on the RBC careers portal.

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