Associate Advisor / Associate Wealth Advisor

Requisition	R0000192877
Employer	RBC Dominion Securities Inc.
Canadian locations	Vancouver (Colombie-Britannique, Canada)
Primary address	1025 GEORGIA ST W, VANCOUVER, BC V6E 3N9, Canada
Posted	November 26, 2026
Date in the description	November 17, 2026
Posted deadline	January 31, 2027
Last day to apply	January 30, 2027
Business area	WEALTH MANAGEMENT
Employment status	Regular
Work schedule	Full time · 37.5 h per week
Pay type	Salaried

The position

RBC Dominion Securities is the first investment and wealth management company to offer comprehensive services. We are committed to helping our clients succeed financially through a personalized approach that leverages all of RBC Wealth Management's resources.

The Vancouver Royal Center RBC Dominion Securities branch is seeking talented, self-directed individuals with a growth- and goals-oriented mindset to join us in our pursuit of helping our clients thrive and communities prosper.

As an Associate Advisor / Associate Wealth Advisor, you will work with an Investment Advisor team and be responsible for providing proactive advice and support to our clients and the Investment Advisor, helping deepen existing relationships and welcome new clients to the firm. Identifying new opportunities and helping to grow the business will be a key and exciting part of your role.

Responsibilities

- Use your talent to plan, in partnership with the investment advisor, meetings and events for the investment advisor with their clients and perspectives. Building on your understanding of the needs of businesses and clients, you will help determine the agenda and key topics, prepare documentation, complete post-meeting work and attend client meetings as needed.
- Tap into your superior problem resolution skills to provide proactive client service. Working collaboratively, you will at times liaise with various departments to provide smooth and timely solutions.
- Effectively respond to client account inquiries and take ownership of follow-ups.
- Help with the development and implementation of business plans, client segmentation exercises and client service plans.
- Identify opportunities for asset consolidation and referrals across existing clients
- Support your advisory team with new customer acquisitions.
- To nurture and manage valuable relationships with RBC's Centres of Influence (CIC) and partners.
- Trading and/or portfolio rebalancing operations.
- Conduct ongoing market and investment research and provide regular updates to the advisory team.
- Support the advisory team and our clients throughout the heritage management process. Coordinate activities with internal heritage management specialists, manage documentation, track progress and monitor.

Qualifications

Requirements

- Approval as a Registered Representative (RR) with CIRO

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- Successful completion of the Wealth Management Essentials (WME) course or Investment Management Techniques (IMT)
- 4 years or more of professional experience in the investment sector
- University degree
- Exceptional skills in written and verbal communication
- Strong application/business technology skills, including Microsoft Office Suite

Assets

- Attention to details and skills in problem solving and analysis
- Highly developed customer service skills

Pay and benefits

We are working to do our best, to think incrementally to continue growing and to work together to provide reliable advice that can help our clients thrive and communities thrive. We care about each other and we are working collectively hard to realize our potential, make a difference for our communities and achieve mutual success.

- A total compensation program with competitive pay, bonuses and flexible benefits, plus commissions and stock where applicable.
- An opportunity to work as part of a dynamic, collaborative, progressive and efficient team
- Stimulating work that will help you grow professionally
- Continued opportunities to establish close relationships with clients

Compensation for this position (including salary and discretionary/variable incentive payments) will be determined by factors, including but not limited to the candidate’s experience, skills, registration status, performance, individual goals; market conditions; and business needs.

The base salary range for this position is $40,000 - $60,000.

This position may be eligible for discretionary or variable incentive payments up to 1.5x basic salary.

RBC recognizes the importance of a highly skilled global workforce and plays a key role in attracting, mobilizing and maintaining talent that:

- Drives RBC High Performance Culture
- To enable the collective achievement of our strategic objectives
- Generates sustainable shareholder returns above market shareholder value

Job Skills

Client Service, Client Service Management, Decision-making, Interpersonal Relationship Management, Investment Management, Investment Performance Measurement

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world’s largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC’s talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC’s careers portal shares information about career paths and how its teams contribute to client and community well-being.

RBC is accepting applications for an existing vacancy. Qualified applicants may hear from the recruitment team for a more detailed review of their résumé.

Search for requisition R0000192877 on the RBC careers portal.

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