Financial Advisor

Requisition	R0000193174
Employer	Royal Bank of Canada
Canadian locations	Mount Pearl (Terre-Neuve-et-Labrador, Canada)
Primary address	45 COMMONWEALTH AVE, MOUNT PEARL, NL A1N 1W7, Canada
Posted	November 20, 2026
Last day to apply	December 3, 2026
Posted deadline	December 4, 2026
Business area	PERSONAL & COMMERCIAL BANKING
Employment status	Regular
Work schedule	Full time · 37.5 h per week
Pay type	Salaried

The position

Please note that successful candidates will be required to offer and maintain mobility between the branches listed in the "Employment available at other locations" section of this job announcement.

As part of RBC's commitment to providing exceptional customer service and achieving its business objectives, the ability and willingness to travel or work from any of RBC's locations mentioned in this section are a condition of employment.

As an RBC Financial Advisor, you attract, nurture, and grow relationships with our high-value personal and small business clients, by adding value in the moments that matter to them. You provide our clients with proactive, professional advice and collaborate with RBC partners to help clients with their goals and key life events. As an expert advisor, you have a breadth and depth of expertise across everyday banking, investments and credit, with the ability to fulfill a robust Advice Experience on both complex personal and business needs.

Responsibilities

- Constantly demonstrate empathy, kindness and take the time to understand circumstances, motivations and concerns in all interactions with colleagues and clients
- Communicate effectively to identify client needs, provide advice, solutions and resolve client concerns proactively at the first point of contact
- Use your own consulting skills, and those of the right RBC ecosystem partner to meet all of our client's financial needs, both personal and professional
- Provide professional advice and training to address complex credit and investment issues, ensuring that recommended solutions are tailored to client needs and financial circumstances
- Champion of digital activation by proactively educating our clients to use, while leading with advice, serving digitally wherever possible and encouraging our clients to interact with us in their channel of choice.
- Make good use of technology to connect with customers both virtually and face-to-face
- Implement effective contact and relationship-building strategies that accelerate the acquisition and maintenance of new clients in your local community
- Collaborate with leading professionals in financial planning, retirement planning, mortgages and business banking to ensure that clients receive personalized and relevant expert advice.

Qualifications

Royal Bank of Canada Website, © 1995-2026 - Tous droits réservés © 2026 - optimisé par novijob™

novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com

Requirements

- Valid Mutual Fund Accreditation (Canada Investment Fund or Canadian Securities Course)
- Québec – Certificate of Achievement – Personal Finance, offered by the Canadian Securities Institute (i.e., Fundamentals of Personal Finance – Quebec, Investment and Taxation – Quebec, Insurance and Retirement – Quebec)
- 1-2 years of experience in the financial services, credit management and investment sector
- Demonstrated ability to build trust and maintain long-term client relationships
- Digital knowledge on a wide range of devices (e.g. smartphones, tablets, laptops, etc.)
- Bilingualism (English and French) is required, as you will serve our clients regularly with English and French speaking needs.

Assets

- Active in developing a strong network in the local community

Pay and benefits

RBC teams aim to grow by working together, thinking ahead and giving dependable advice that helps clients and communities prosper. They support one another, develop their potential and strive for outcomes that benefit the communities they serve as well as the bank.

- A comprehensive total premium program including flexible premiums and benefits, along with competitive remuneration.
- A world-class financial services training programme
- Excellent professional development and access to a variety of job opportunities in businesses and geographies
- Managers who coach employees and help them find opportunities to develop.
- Join a collaborative team that works at a high standard and looks for new ways to improve.

Job Skills

Client Centricity, Communication, Critical Thinking, Curious Mindset

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world’s largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC’s talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC’s careers portal shares information about career paths and how its teams contribute to client and community well-being.

RBC is accepting applications for an existing vacancy. Qualified applicants may hear from the recruitment team for a more detailed review of their résumé.

Search for requisition R0000193174 on the RBC careers portal.

novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com novijob.com

Royal Bank of Canada Website, © 1995-2026 - Tous droits réservés © 2026 - optimisé par novijob™