Financial Advisor

Requisition	R0000193331
Employer	RBC
Canadian locations	Oakville (Ontario, Canada)
Primary address	361 CORNWALL RD, OAKVILLE, ON L6J 7Z5, Canada
Posted	November 24, 2026
Last day to apply	December 7, 2026
Posted deadline	December 8, 2026
Business area	PERSONAL & COMMERCIAL BANKING
Employment status	Regular
Work schedule	Full time · 37.5 h per week
Pay type	Salaried

The position

As an RBC Financial Advisor, you attract, nurture, and grow relationships with our high-value personal and small business clients by adding value in the moments that matter to them. You provide your clients with proactive, professional advice and collaborate with RBC partners to help clients with their goals and key life events. As an expert advisor, you contribute to strong sales and retention. Whether you are helping a client learn how to bank digitally, proposing an investment strategy to finance their child's education or recommending how to borrow for their "Someday", your expertise will contribute to creating meaningful and memorable client experiences.

Responsibilities

- Communicate with clients to identify their needs and help them achieve their goals
- Provide professional advice and training to meet complex credit and investment needs, with respect to personal and business needs
- Collaborate with leading professionals in financial planning, retirement planning, mortgages and business banking to ensure that clients receive customized and targeted expert advice.
- Leverage technology to deliver on client experience and drive sales and retention
- Proactively take ownership of resolving and preventing client's banking problems
- Implement contact and relationship-building strategies and support the acquisition of new clients in the local community
- Educate clients on RBC's features and benefits and help clients in digital, banking, including mobile, ATM and online banking

Qualifications

Requirements

- Valid Mutual Fund Accreditation (Canada Investment Fund or Canadian Securities Course)
- Completed Certificate in Financial Services Advice, offered through the CSI (i.e. Personal Financial Service Advice and Financial Planning I)
- 2-3 years of experience in the financial services sector, credit processing and investment
- Demonstrated ability to build trust and maintain long-term client relationships
- Digital knowledge on a wide range of devices (e.g. smartphones, tablets, laptops, etc.)

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Assets

- Fluency in a second language
- Active in the local community, developing a strong network in the local community

Pay and benefits

RBC teams aim to grow by working together, thinking ahead and giving dependable advice that helps clients and communities prosper. They support one another, develop their potential and strive for outcomes that benefit the communities they serve as well as the bank.

- Career development and high-end business coaching to bring your career to the next level
- Competitive salary, annual bonuses and recognition programs that reward higher performance
- A strong range of tools, including emerging digital capacity to enhance your competitive advantage
- Opportunity to represent Canada's leading financial services brand in your community

Job Skills

Advice-based solutions, Customer Centricity, Customer Discovery, Communication, Critical thought, Curious Mindset, Data Analysis, Digital Literacy

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world’s largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC’s talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC’s careers portal shares information about career paths and how its teams contribute to client and community well-being.

RBC is accepting applications for an existing vacancy. Qualified applicants may hear from the recruitment team for a more detailed review of their résumé.

Search for requisition R0000193331 on the RBC careers portal.

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