Commercial Banking Advisor

Requisition	R0000193481
Employer	Royal Bank of Canada
Canadian locations	Mississippi Mills (Ontario, Canada)
Primary address	443 OTTAWA ST, MISSISSIPPI MILLS, ON K0A 1A0, Canada
Posted	November 25, 2026
Last day to apply	December 8, 2026
Posted deadline	December 9, 2026
Business area	PERSONAL & COMMERCIAL BANKING
Employment status	Regular
Work schedule	Full time · 37.5 h per week
Pay type	Salaried

The position

By joining RBC as a Commercial Banking Advisor, you open the door to an exciting career in commercial banking. This is your opportunity to become a critical member of a results oriented team, a key partner to Commercial Relationship Managers and their clients. This role will be attractive to individuals who have a passion for working as part of a team to deliver a superior experience to business clients. Individuals who may already be working in the financial, retail or service industry, have some experience being part of a sales team, who are comfortable engaging with clients and committed to continuous learning and self-improvement are most likely to thrive in this critical sales support role

Responsibilities

- Excel to discover needs and develop solutions to provide advice to commercial customers for their daily banking operations
- Partner with relationship managers to identify, plan and deliver the best solutions to clients and perspectives based on a strong knowledge of client business needs
- Participate in ongoing contact programs to build strong relationships with clients by maintaining contact, providing value-added services and useful advice

Qualifications

Requirements

- At least 2 years of excellence demonstrated in a service and sales role
- Proven track record of strong relationship management skills and proven sales success
- Experience in communications and emerging technologies (i.e. web meetings, social media, digital banking and mobile applications)

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Assets

- Post-secondary education at the college or university level in business administration or preferred financial management e.g. BBA, B. de Commerce or equivalent apprenticeship in the course of employment
- French language proficiency (conversational or higher)

Pay and benefits

RBC teams aim to grow by working together, thinking ahead and giving dependable advice that helps clients and communities prosper. They support one another, develop their potential and strive for outcomes that benefit the communities they serve as well as the bank.

- A comprehensive total premium program including performance-based premiums, flexible benefits and competitive pay
- Managers who coach employees and help them find opportunities to develop.
- Join a collaborative team that works at a high standard and looks for new ways to improve.
- A world-class financial services training programme

Job Skills

Adaptability, Business development, Customer center, Communication, Critical thinking, Curious Mindset, Financial work, Practice management

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world’s largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC’s talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC’s careers portal shares information about career paths and how its teams contribute to client and community well-being.

RBC is accepting applications for an existing vacancy. Qualified applicants may hear from the recruitment team for a more detailed review of their résumé.

Search for requisition R0000193481 on the RBC careers portal.

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