Investment Advisor

Requisition	R0000193632
Employer	RBC Dominion Securities Inc.
Canadian locations	Richmond Hill (Ontario, Canada)
Primary address	365 HIGH TECH RD, RICHMOND HILL, ON L4B 4V9, Canada
Posted	November 26, 2026
Last day to apply	April 20, 2027
Posted deadline	April 21, 2027
Business area	WEALTH MANAGEMENT
Employment status	Regular
Work schedule	Full time · 37.5 h per week
Pay type	Commission

The position

Grow your business, your way – with RBC

As an Investment Advisor at RBC Dominion Securities, you can help your clients reach their goals, while we help you reach yours. Maybe you've dreamed of starting your own business, but haven't had the training, support, and resources from a company like RBC. Here, you'll find what you need for your career and life to make it yours!

What you do best

- You have excellent people and problem-solving skills that help you establish and maintain relationships with your clients.
- You're a self-starter – someone who wants to make their own day.
- You are moved to do meaningful work to help people achieve their life goals by providing sound planning and financial advice.

How you'll succeed in this role

- RBC Dominion Securities' reputation and brand are strong to build a high-value clientele, families and business owners and manage their complex financial needs.
- Benefit from considerable investment and wealth management resources to create personalized portfolios and heritage plans for your customers.
- Fostering long-term, often multi-generational, trust relationships, using personalized services and advice.
- Establish and maintain mutual relationships with RBC partners, such as Banking and Personal and Commercial Insurance, to ensure that your clients are supported in all aspects of their financial life.

A few details about what we're looking for

- You have 4-6 years of overseas sales experience and are comfortable earning 100% commission.
- You have completed the Canadian Investment Regulatory Exam, CIRE and the Retail Securities Exam (RSE) or will prior to your start date.
- You have a passion for financial planning and a keen interest in portfolio management.
- You have strong skills in relationship building and ability to connect with all types of people.

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Assets

- Experience in a direct marketing, financial services role and demonstrated success in high-value sales and business development, regardless of industry/discipline.
- Completed the Certified Financial Planner (CFP), Chartered Investment Manager (CIM), and Chartered Financial Analyst (CFA)

Pay and benefits

Whether it develops new skills, opportunities for innovation and growth, modern and comprehensive benefits, or flexibility to take advantage of the moments that matter, at RBC you have everything you need at your fingertips to build your career and life and make it yours.

- A comprehensive set of total premiums that prioritizes your overall well-being, with flexible and modern benefits, including parental leave
- Basic salary to get you started and gain unlimited potential through commission and fees.
- Autonomy to create and manage your own business within the RBC brand by leveraging our resources and advice in a flexible environment.
- Potential to qualify for the prestigious President's Club Program with your peers in your first 4 years.
- Leaders who are invested in your success, including mentoring and professional development programs.
- A solidarity and inclusive culture and team that celebrates your unique perspectives, experience and background so you can bring your own work every day.
- Flexible working arrangements and leaders that support your needs – personal and professional

Job Skills

Customer Advice, Critical Thought, Decision-making, Interpersonal Relationship Management, Interpersonal Relationships, Investment Bank, Investment Consulting, Investment Management, Private Banking, Product Services

RBC accepts applications until 11:59 p.m. on the day before the posted deadline.

Our Employment Opportunities

RBC works as One RBC and follows five shared values: putting clients first, integrity, collaboration, respect and excellence. As one of the world’s largest and most successful banks, it sees inclusion and different perspectives as important to continued growth. RBC supports staff in doing their best work, working together, innovating and developing professionally. Its policies and programs foster respect, belonging and opportunities for everyone to create value for clients and communities.

Talent community

People who join RBC’s talent community can receive new postings, career advice and recruitment event updates tailored to their interests.

RBC’s careers portal shares information about career paths and how its teams contribute to client and community well-being.

Search for requisition R0000193632 on the RBC careers portal.

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